

Your Trusted Procurement Partner

We are a growing procurement and finance advisory, consulting and training firm.

Our experts know the skills, tools and techniques because we have worked in the MDBs, IFIs, public, and private sectors and accomplished the tasks ourselves. We aim to achieve sustainable competitive advantage for our clients (Buyers and Suppliers);

- **For Buyers**, we help them define their **Need** and ensure **Sustainable Procurement Solutions** as their procurement agent.
- **For Suppliers**, we promise responsive bids/proposals through bridging the capacity gaps enabling them to compete in a level playing field.

We accomplish this through our uniquely tailored approach of advisory, consulting and appropriate training in the public, private and development sectors.

Our Services for

| Buyers | Suppliers |
|--------------------------------------------------|---------------------------------------------------------|
| Risk assessment and mitigation plans | Business process management & development |
| Procurement planning and strategy development | Report writing; Correspondence with Clients / Employers |
| Market analysis and research | Preparation of EOIs, winning bids / proposals |
| Preparation of TORs / scope of work etc. | Review of TORs / scope of work; contract negotiations |
| Bidding document preparation and bids evaluation | Buyer relationship management |
| Contract management | |
| Trainings | |

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Our team of professionals encapsulates a range of knowledge areas, skills and expertise. We share our advantage with our clients to address problems that no one else can. Contact us today to learn how we can help your organization achieve its procurement objectives.

NAEEM ABBAS | MCIPS | Strategic Procurement Advisor

A highly experienced procurement professional with a proven track record of successful procurement operations and administration in the public and development sectors. He is formally qualified in Strategic Procurement from Australia and England. He has 30 years of experience in procurement regulations, strategic planning, risk management, transactions, and contract management. He has worked with PPRA, and ADB, World Bank, FCDO, EU, USAID, INGOs funded projects. He has delivered more than 200 training programs on various procurement frameworks and contract management at NIM, PPMI, NIBAF, National Institute of Procurement, and various universities.

DR. RAJA ALI SALEEM Institutional Design & Knowledge Management Advisor

A self-driven professional with a PhD in Public Policy from USA and 25+ years of experience in PFM, Public Policy Reform, M&E, Institutional Development, Sustainable Development and Policy dialogues in diversity and inclusiveness.

M. ALI SHEIKH Financial Management & Training Expert

FP&A and Project Management Specialist. They have experience in the telecommunications industry and the development sector, including working with the Asian Development Bank (ADB) and the World Bank. They are also a member of several professional organizations, including ACCA, ACMA, CIA, AFPA, PMI, and RMP.

ABBAS RAZA Procurement & Supply Chain Management Expert

A procurement and supply chain management specialist with extensive experience in the public sector, including working with the Asian Development Bank (ADB), the World Bank, and various corporations. A professional with a deep understanding of the procurement and supply chain management process, as well as the ability to effectively manage complex projects and relationships.

MAHAM NAEEM Management Consultant

An Economics graduate from LUMS with experience in quantitative economic research and analysis. A data management expert having worked with UNDP, KPMG, ORA, CPPG, CERP, PIPS, PIDC, and MoIP etc.